

**Proposal Presentation -- Assessment**

Team Name: Control Release Team

**Technical Content**

1. Explained motivation for design
2. Summarized scope of design problem
3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

	Not Acceptable	Average			Excellent
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

**Visuals or Slide Design**

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not Acceptable	Average			Excellent
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

**Organization of Presentation**

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not Acceptable	Average			Excellent
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

**Oral Presentation Quality**

1. Team's confidence and enthusis
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not Acceptable	Average			Excellent
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

**Individual Assessment**

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. Evan Karakols
  2. Arjun Krishna
  3. James Bellak
  4. Alan Gizzafi
  5. \_\_\_\_\_
  6. \_\_\_\_\_

Individual Presentation Score: (1-5 as above)

5
4
4
4

Well Pr	Eye Co	Voice Q	Body L	Questions

Comments: Good use of talking points, good eyecontact, good use of pauses

One thing the group did particularly well: very elaborate in terms of talking about their product

One thing that could be improved: Better time management would be good. Instead of talking about everything on the slide, talk main points better

**Proposal Presentation -- Assessment**

Team Name: *Kracken Rebecca Lee*

Technical Content

1. Explained motivation for design
2. Summarized scope of design problem
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5. Presented target specifications
6. Presented mission statement

	Not Acceptable	Average			Excellent
1. Explained motivation for design	1	2	3	4	5
2. Summarized scope of design problem	1	2	3	4	5
3. Presented market analysis	1	2	3	4	5
4. Presented customer needs analysis	1	2	3	4	5
5. Presented target specifications	1	2	3	4	5
6. Presented mission statement	1	2	3	4	5

Visuals or Slide Design

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not Acceptable	Average			Excellent
1. Visual appeal of slides	1	2	3	4	5
2. Quality of graphs, figures and tables	1	2	3	4	5
3. Clear, concise supporting text	1	2	3	4	5

Organization of Presentation

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not Acceptable	Average			Excellent
1. Summarized scope of talk at the beginning	1	2	3	4	5
2. Communicated purpose of presentation	1	2	3	4	5
3. Appropriate tone for audience	1	2	3	4	5
4. Organization of content	1	2	3	4	5
5. Finished with a convincing conclusion	1	2	3	4	5

Oral Presentation Quality

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not Acceptable	Average			Excellent
1. Team's confidence and enthusiasm	1	2	3	4	5
2. Team's control of Q&A and quality of responses	1	2	3	4	5
3. Presentation length	1	2	3	4	5

Individual Assessment

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. Alan
  2. Janner
  3. Evan
  4. Arjun
  - 5.
  - 6.

Individual Presentation Score: (1-5 as above)

4
4
4
4

Well Pr	Eye Co	Voice Q	Body L	Questions
			X	
			X	

Comments: *No hands in pockets*

One thing the group did particularly well: *Really understand existing technology*

*Nice to see all the other technology, good graphs*

*Really nice market analysis*

One thing that could be improved: *Better handoffs, Title slide w/ names*

*Cheesy Mission Statement graphic*

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: \_\_\_\_\_

Question 1: *Are you looking at a more mechanical or electro mechanical approach*

Question 2: *what kind of Prototype?*

Team Name: \_\_\_\_\_

Question 1:

Question 2:

**Proposal Presentation -- Assessment**

Team Name: *Release Team*

Technical Content

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3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

		Not Acceptable	Average	Excellent
1	2	<del>3</del>	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5

Visuals or Slide Design

1. Visual appeal of slides
2. Quality of graphs, figures and tables
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		Not Acceptable	Average	Excellent
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1	2	3	4	5

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1	2	3	4	5
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1	2	3	4	5
1	2	3	4	5

Oral Presentation Quality

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

		Not Acceptable	Average	Excellent
1	2	3	4	5
1	2	3	4	5
1	2	3	4	5

Individual Assessment

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. *Evan Karakdis*
  2. *Arjun Krishna*
  3. *Alan Grizzaffi*
  4. *James Bellah*
  5. *James Bellah*
  6. *James Bellah*

Individual Presentation Score: (1-5 as above)

4
4
4
4
<del>4</del>

Well Pr	Eye Co	Voice Q	Body L	Questions
X	X	X	X	
X	X	X	X	
X	X	X	X	
X	X	X	X	

Comments: \_\_\_\_\_

One thing the group did particularly well: *Good table and graphs.*

One thing that could be improved: *The slide for potential revenue is hard to catch. Need to be more words and less more clear.*

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: Release Team (Dantole)

Question 1: For the ~~several~~ several alternatives listed, it seems that there are more cons than pros.

Question 2: ~~Does it mean~~ Does it mean ~~that~~ all of these options are far from optimal ones right? ~~Do other competitors invest similar~~ Do other competitors invest similar amounts of money? Or do they have a more cost efficient method?

Team Name: \_\_\_\_\_

Question 1:

Question 2:

**Proposal Presentation -- Assessment**

Team Name: CRT

Technical Content

1. Explained motivation for design
2. Summarized scope of design problem
3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

	Not				
	Acceptable	Average		Excellent	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	

Visuals or Slide Design

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not				
	Acceptable	Average		Excellent	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	

Organization of Presentation

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not				
	Acceptable	Average		Excellent	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	

Oral Presentation Quality

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not				
	Acceptable	Average		Excellent	
1	2	3	4	5	
1	2	3	4	5	
1	2	3	4	5	

Individual Assessment

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. EVAN
  2. JAMES
  3. ALAN
  4. ARJUN
  5. \_\_\_\_\_
  6. \_\_\_\_\_

Individual  
Presentation  
Score:  
(1-5 as  
above)

<u>4</u>
<u>4</u>
<u>4</u>
<u>4</u>
_____
_____

Well	Pr	Eye	Co	Voice	Q	Body	L	Questions
4		5		4		4		4
5		4		4		4		4
4		4		5		4		4
4		4		4		4		5

Comments: Good Job!

One thing the group did particularly well: \_\_\_\_\_

One thing that could be improved: \_\_\_\_\_

**Proposal Presentation -- Assessment**

Team Name: *Control Release Team*

**Technical Content**

	Not				
	Acceptable	Average			Excellent
1. Explained motivation for design	1	2	3	4	5
2. Summarized scope of design problem	1	2	3	4	5
3. Presented market analysis	1	2	3	4	5
4. Presented customer needs analysis	1	2	3	4	5
5. Presented target specifications	1	2	3	4	5
6. Presented mission statement	1	2	3	4	5

**Visuals or Slide Design**

	Not				
	Acceptable	Average			Excellent
1. Visual appeal of slides	1	2	3	4	5
2. Quality of graphs, figures and tables	1	2	3	4	5
3. Clear, concise supporting text	1	2	3	4	5

**Organization of Presentation**

	Not				
	Acceptable	Average			Excellent
1. Summarized scope of talk at the beginning	1	2	3	4	5
2. Communicated purpose of presentation	1	2	3	4	5
3. Appropriate tone for audience	1	2	3	4	5
4. Organization of content	1	2	3	4	5
5. Finished with a convincing conclusion	1	2	3	4	5

**Oral Presentation Quality**

	Not				
	Acceptable	Average			Excellent
1. Team's confidence and enthusiasm	1	2	3	4	5
2. Team's control of Q&A and quality of responses	1	2	3	4	5
3. Presentation length	1	2	3	4	5

**Individual Assessment**

Mark X in areas that are AVG. or BELOW AVG.

- Name:
- Evan Korakolis*
  - Alan Grizzati*
  - James Bellah*
  - Arjun Krishna*
  - 
  -

Individual  
Presentation  
Score:  
(1-5 as  
above)

<u>5</u>
<u>5</u>
<u>5</u>
<u>5</u>
_____
_____

Well Pr	Eye Co	Voice Q	Body L	Questions
5	5	5	5	
5	5	5	5	
5	5	5	5	
5	5	5	5	

Comments: \_\_\_\_\_

One thing the group did particularly well: \_\_\_\_\_

One thing that could be improved: \_\_\_\_\_

**Proposal Presentation -- Assessment**

Team Name: Kraken Release Tool

**Technical Content**

1. Explained motivation for design
2. Summarized scope of design problem
3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

	Not			
	Acceptable	Average		Excellent
	1	2	3	4
1.				④
2.				⑤
3.				⑤
4.				⑤
5.				④
6.				⑤

**Visuals or Slide Design**

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not			
	Acceptable	Average		Excellent
	1	2	3	4
1.				④
2.				④
3.				④

**Organization of Presentation**

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not			
	Acceptable	Average		Excellent
	1	2	3	4
1.				⑤
2.				④
3.				④
4.				⑤
5.				④

**Oral Presentation Quality**

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not			
	Acceptable	Average		Excellent
	1	2	3	4
1.				⑤
2.				④
3.				④

**Individual Assessment**

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. Evon
  2. James
  3. Allen
  4. Arjun
  - 5.
  - 6.

Individual  
Presentation  
Score:  
(1-5 as  
above)

<u>5</u>
<u>5</u>
<u>4</u>
<u>5</u>

Well Pr	Eye Co	Voice Q	Body L	Questions
		X		

Comments: Presentation too long,

One thing the group did particularly well: Great organization, slides well made, understands the problem at hand

One thing that could be improved: Good presentation but needs to be within time constraint

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: Kraken

Question 1: How do they plan to use the designs of previous solutions to improve their own?

Question 2: How do they plan to market their new product?

Team Name: \_\_\_\_\_

Question 1:

Question 2:

**Proposal Presentation -- Assessment**

*Control release Team*

Team Name: ~~Team~~ ~~Control Release Team~~

Technical Content

1. Explained motivation for design
2. Summarized scope of design problem
3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

	Not Acceptable	Average	Excellent
1	2	3	4
1	2	3	4
1	2	3	4
1	2	3	4
1	2	3	4
1	2	3	4

Visuals or Slide Design

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not Acceptable	Average	Excellent
1	2	3	4
1	2	3	4
1	2	3	4

Organization of Presentation

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not Acceptable	Average	Excellent
1	2	3	4
1	2	3	4
1	2	3	4
1	2	3	4
1	2	3	4

Oral Presentation Quality

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not Acceptable	Average	Excellent
1	2	3	4
1	2	3	4
1	2	3	4

Individual Assessment

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. *Avan*
  2. *James*
  3. *alan*
  4. *arjun*
  - 5.
  - 6.

Individual Presentation Score: (1-5 as above)

4
4
3
4

Well	Pr	Eye Co	Voice Q	Body L	Questions
			X		

Comments: long!

One thing the group did particularly well: speaking confidently

One thing that could be improved: text on slide, milestones

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: control release team

Question 1: what companies / ~~competitors~~ competitors are also looking at new solutions?

Question 2: ~~costly new solution be marketed~~  
how will you keep costs down?

Team Name: \_\_\_\_\_

Question 1:

Question 2:

**Proposal Presentation -- Assessment**

Team Name: *Kraken Release Tool*

Technical Content

1. Explained motivation for design
2. Summarized scope of design problem
3. Presented market analysis
4. Presented customer needs analysis
5. Presented target specifications
6. Presented mission statement

	Not				
	Acceptable	Average		Excellent	
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

Visuals or Slide Design

1. Visual appeal of slides
2. Quality of graphs, figures and tables
3. Clear, concise supporting text

	Not				
	Acceptable	Average		Excellent	
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

Organization of Presentation

1. Summarized scope of talk at the beginning
2. Communicated purpose of presentation
3. Appropriate tone for audience
4. Organization of content
5. Finished with a convincing conclusion

	Not				
	Acceptable	Average		Excellent	
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

Oral Presentation Quality

1. Team's confidence and enthusiasm
2. Team's control of Q&A and quality of responses
3. Presentation length

	Not				
	Acceptable	Average		Excellent	
	1	2	3	4	5
	1	2	3	4	5
	1	2	3	4	5

Individual Assessment

Mark X in areas that are AVG. or BELOW AVG.

- Name:
1. *Emm*
  2. *James*
  3. *Alan*
  4. *Arjun*
  - 5.
  - 6.

Individual Presentation Score: (1-5 as above)

_____	<i>5</i>
_____	<i>3</i>
_____	<i>2</i>
_____	<i>2</i>
_____	
_____	

Well Pr	Eye Co	Voice Q	Body L	Questions
<input checked="" type="checkbox"/>				
	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>	
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	

Comments: \_\_\_\_\_

One thing the group did particularly well: *All students were strong presenters, and obviously spent a lot of time with the powerpoint*

One thing that could be improved: \_\_\_\_\_

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: Krakon Release Tool

Question 1: How will current market conditions affect the ~~market~~ success of this tool?

Question 2:

Team Name: \_\_\_\_\_

Question 1:

Question 2:

**Proposal Presentation -- Assessment**

Team Name: *Kraken Release Tool*

**Technical Content**

	Not				
	Acceptable	Average	Average	Excellent	Excellent
1. Explained motivation for design	1	2	3	④	5
2. Summarized scope of design problem	1	2	3	④	5
3. Presented market analysis	1	2	③	4	5
4. Presented customer needs analysis	1	2	3	④	5
5. Presented target specifications	1	2	③	4	5
6. Presented mission statement	1	2	3	4	5

**Visuals or Slide Design**

	Not				
	Acceptable	Average	Average	Excellent	Excellent
1. Visual appeal of slides	1	2	3	④	5
2. Quality of graphs, figures and tables	1	2	3	④	5
3. Clear, concise supporting text	1	2	3	4	5

**Organization of Presentation**

	Not				
	Acceptable	Average	Average	Excellent	Excellent
1. Summarized scope of talk at the beginning	1	2	3	④	5
2. Communicated purpose of presentation	1	2	3	④	5
3. Appropriate tone for audience	1	2	3	4	⑤
4. Organization of content	1	2	3	4	⑤
5. Finished with a convincing conclusion	1	2	3	4	5

**Oral Presentation Quality**

	Not				
	Acceptable	Average	Average	Excellent	Excellent
1. Team's confidence and enthusiasm	1	2	3	④	5
2. Team's control of Q&A and quality of responses	1	2	3	④	5
3. Presentation length	1	2	3	④	5

**Individual Assessment**

Mark X in areas that are AVG. or BELOW AVG.

- Name:
- Evan Karakolis*
  - Alan Grizaffi*
  - James*
  - Arjun Krishna*
  - 
  -

Individual Presentation Score: (1-5 as above)

5
3
4
4

Well	Pr	Eye	Co	Voice	Q	Body	L	Questions
✓	✓	✓	✓	✓	✓	✓	✓	✓
✓	✓	X	X	✓	✓	✓	✓	✓
✓	✓	✓	✓	✓	X	✓	✓	✓
✓	✓	X	✓	✓	✓	✓	✓	✓

Comments: \_\_\_\_\_

One thing the group did particularly well: *The milestones were proactive and helped add validity to the product*

One thing that could be improved: *The delivery is timing of the mission statement. I feel it would be stronger at the end of the presentation*

DURING the presentation, each student is to write down ATLEAST 2 questions that they would like to ask each presenting group. These will be distributed to teams

Team Name: Kraken Release Tool

Question 1: Are there any competitors that already sits in your targeted quadrant?

Question 2: Where do these ideal specs sit when compared to the competition?

Team Name: \_\_\_\_\_

Question 1:

Question 2:

Team Name: \_\_\_\_\_

Question 1:

Question 2:

Team Name: \_\_\_\_\_

Question 1:

Question 2:

Team Name: \_\_\_\_\_

Question 1:

Question 2: